

JHF No.174 Monthly MBS Issue

> Average age of Flat 35 borrowers was 42, the highest ever

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- The Japan Housing Finance Agency (JHF) plans to issue its No. 174 Monthly MBS. The coupon will be set by referencing the yield of the on-the-run 10-year JGB.
- JHF RMBS are issued with home loans as the underlying asset. The assets eligible to be used as collateral for the No. 174 issue are the Y160.0 billion of Flat 35 loans originated in September. Assuming overcollateralization at a credit enhancement ratio of 21.6%, which is what it was the previous issue, the issuance amount will be Y125.5 billion.
- The volume of Flat 35 loans written in September declined 13% in y/y terms. Compared with August, there was a notable increase in condominium purchases, but that can be attributed to seasonality seen every September, and condo purchases declined 6% in y/y terms. The average age of Flat 35 borrowers was 42, the highest ever.
- Based on our prepayment model, we estimate a WAL of 9.72 years (based on 12 October closing prices; same hereinafter). The expected WAL based on the JHF's PSJ Forecast Statistical Data is 9.11 years.
- The No. 173, launched in September, had a launch spread of 29bps and a coupon of 0.33%. Based on the same launch spread, the No. 174 would have a coupon of 0.38% and an OAS of 7.0bps, 0.2bps wider than the previous issue's launch OAS. Based on the No. 173's OAS in the secondary market, the No. 174's coupon is estimated at 0.33% and the launch spread 24bps.
- We think it appropriate that supply and demand will meet at the launch spread of about 29bps. If so, the coupon would be about 0.38%.

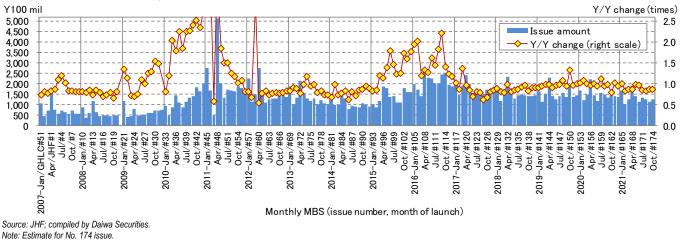


Chart: Issue Amount of Monthly MBS



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# **Issuance of JHF MBS and Situations of Flat 35**

No. 174 to be launched in October

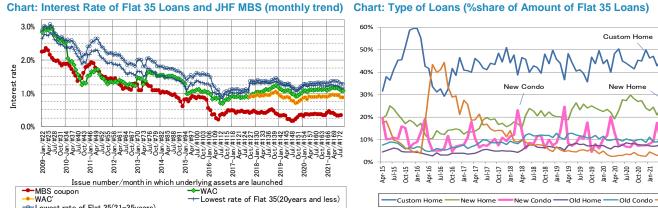
The Japan Housing Finance Agency (JHF) plans to price (launch) its No. 174 MBS this month. Issuance terms are determined by the spread-pricing method, in which a new issue's coupon is set on the launch date by adding a launch spread—which is determined based on investor demand—to the compound yield on a benchmark 10Y JGB (JB364 in this case) at the time of the launch. The launch date is scheduled in mid-October, and the payment date is scheduled on 27 October.

**Issuance amount of about Y125 billion** Candidate trust assets for the No. 174 totaled Y160.0 billion, all of which were Flat 35 loans originated in September. The issue is likely to have the highest ratings from S&P and R&I. The issue amount is to be announced on 14 October. If the credit enhancement ratio is unchanged from that for the previous issue at 21.6%, the issue amount is estimated at Y125.5 billion.

The amount of Flat 35 loans declined 13% y/y in Septmber The amount of Flat 35 mortgages originated in September declined 13% Y/Y to Y160.0 billion. The lowest retail rate (for 35-year mortgages, including group credit insurance costs) was 1.28%, equal to August and down 0.04ppt from August 2020. The lowest retail rate for Flat 20 loans was 1.15%, which was also equal m/m and down 0.10ppt y/y.

Average age of borrowers is at a recordhigh The reason that the volume of loans declined y/y despite the posted mortgage rate declining is probably that housing prices have become less likely to decline commensurate with weakening incomes. We think lowered global competitiveness and pandemic-induced supply chain constraints are also having an impact. By loan purpose, loans to purchase condos grew in m/m terms on the seasonal September increase but declined 6% y/y. The average age of Flat 35 borrowers in September was 42, the highest it has ever been (see pages 6-7).

Source: JHF; compiled by Daiwa Securities.



--- Lowest rate of Flat 35(21–35years) Source: JHF; compiled by Daiwa Securities.

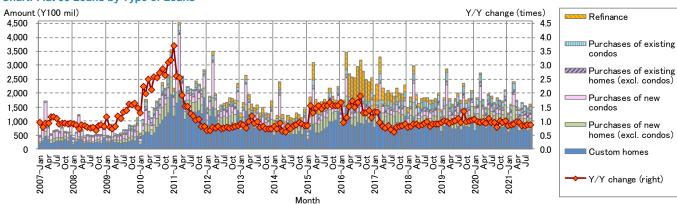


Chart: Flat 35 Loans by Type of Loans

Source: JHF; compiled by Daiwa Securities



## Terms for the previous issue

The No. 173 (Y113.9 billion) was launched on 16 September with a coupon of 0.33%. The coupon was determined by adding the launch spread of 29bp on the compound yield of benchmark JB363. The OAS at launch (our estimate; same hereinafter) stood at 6.9bps (0.2bps wider than previous issue) and the YCS was 12.3bps (0.4bps tighter).

Launch spreads showed no change from August. The coupon increased by the same amount as the benchmark JGB yield. Japan's long-term rate was affected by the 10yr Treasury yield, which on inflation worries entered a rising trend from its level below 1.4%. The OAS and YCS changed because the benchmark JGB yield rose more than the yield on other maturities and because the median forecast maturity lengthened slightly relative to the previous issue.

## Issue looks cheap relative to the secondary market

Launch spread of 29bps

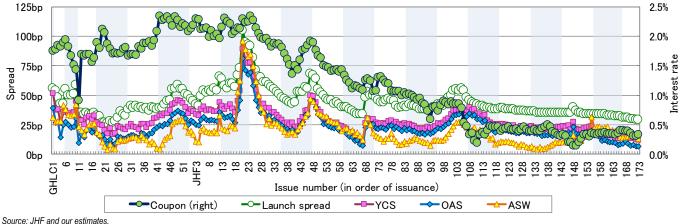
and coupon of 0.33%

A Reflection of rising

JGB yields

The on-the-run bond in the secondary market is trading at an OAS of 2bp, wider than the launch OAS. We attribute this to strong investment demand in the primary market. Surplus demand for the monthly RMBS will ensure the stable supply of Flat 35 loans.



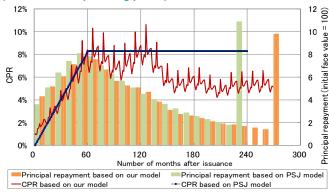


Note: The background colors indicate different fiscal years.

## Different risk premiums depending on expected cash flow distribution

With regard to the pricing of JHF MBS, it should be noted that the risk premium varies depending on the expected cash flow distribution. The expected cash flows of JHF MBS No.167 based on our prepayment model have terms that are somewhat longer than those based on the PSJ Forecast Statistical Data. As a result, YCSs based on our prepayment model are several basis points lower than those based on the PSJ Forecast Statistical Data. Following a minor change to our model in July 2019 we have continued updating our parameters. This had caused a steady lengthening of the forecast maturity at issuance since the No. 147, but this trajectory changed from the No. 165.

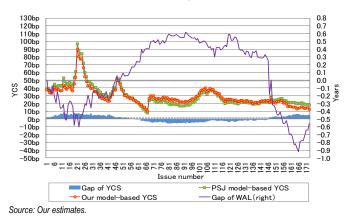




Source: Our estimates.

Note: Although principal repayments are made every month, the graph show annual repayment totals.







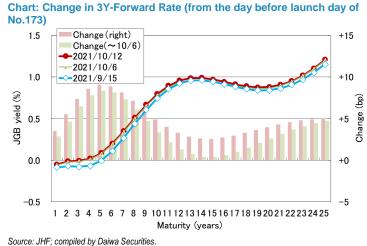
# Cash flow characteristics and issuance terms for No. 174

We take a look at the issuance terms for the upcoming issue. Based on expected cash flow using our prepayment model and the PSJ model, we estimate the issuance terms (the coupon and launch spread) and the risk premiums.

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Expected maturity of around 9 years
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The expected cash flow distribution for the upcoming issue (the chart on the previous page. based on 12 October closing prices; hereinafter the same unless otherwise noted) is about the same as the previous issue (at the time of its launch; same hereinafter).

- Based on our model, the expected WAL is 9.72 years (9.70 years for the previous issue) and the expected final maturity 22.4 years (22.5 years). The PSJ forecast is 7.25% (vs. 7.34% for the previous issue).
- The PSJ Calculation Statistical Value (average) is 8.29% (vs. 8.35% for the previous issue). Accordingly, the expected WAL is 9.11 years (vs. 9.14 years for the previous issue) and the expected final maturity 19.9 years (20.0 years).



Note: WAC' means the Weight Average Coupon excl. premiums for JHF group credit life insurance

Based on our model, forecast maturity lengthened only slightly from the previous issue. This is probably owing to rising refinancing rates in each future period and declining incentives to refinance among home loan borrowers, since although there was no change in the average yield of the underlying asset pool, the implied forward rate increased.

The underlying loan pool's WAC (weighted average coupon; see pp. 6-7) is 1.08% and the WAC' 0.86%, equal to the previous issue's.

Chart: Launch Spread Estimates for No. 174 MBS (based on 12 Oct closing prices) Valuations of JHF\_MBS\_#174 Pricing(Simulation) 12-Oct-21 (Tokyo Close) Base Yield: JGB(364G) YTM 0.090 % Valuations of Cash Flows PSJ Model Daiwa Model Indications of Previous RMBS Issue Launch Coupon Spread PSJ forecast Statistical Data(Ave) (#173)Dynamic Stati OAS YCS ASV ModDur ASW ModDur YCS 0.31 % (Issuance Terms) 22 bp -0.1 5.3 5.4 9.499 11.0 9.5 8.761 0.32 % 9.492 23 bp 0.9 6.3 6.3 12.0 10.5 8.755 aunch Spread=29bp. Coupon=0.33% 1.9 13.0 11.6 24 bp 0.33 % 9.485 8.749 7.3 7.3 25 bp 0.34 % 2.9 8.3 8.3 9.477 14.0 12.6 8.743 (Valuations at the time of Launch) 9.470 13.6 [CF based on Daiwa Model]: 26 bp 9.3 15.1 8.737 4.0 9.4 OAS=6.9bp, YCS=12.3bp, ASW=13.5bp 27 bp 16.1 14.6 0.36 % 5.0 10.4 10.3 9.463 8.731 [CF based on PSJ Model]: 9.456 17 15.6 28 bp 0.37 6.0 11.4 11.3 8.725 29 bp 12.3 18.1 16.6 0.38 % 7.0 12.4 9.449 8.719 YCS=17.8bp、ASW=16.9bp 30 bp 0.39 % 8.1 13.4 13.2 9.441 19.1 17.7 8.714 (Valuations in the secondary market) 0.40 % 9.434 [CF based on Daiwa Model/Daiwa Price] 31 bp 9.1 14.5 14.2 20.1 18.7 8.708 OAS=2bp、YCS=7.6bp、ASW=7.6bp 10.1 15.5 15.2 9.427 19.7 32 br 21. 8.70 33 bp 0.42 % 11.2 16.5 16.2 9.420 22.2 20.7 8.696 [CF based on PSJ Model/JSDA price]: <Daiwa Model> <PSJ Model/based on PSJ Forecast Statistical Data> YCS=12.9bp、ASW=11.2bp PSJ Ave: 8.29 % (Median: 8.46) % 7.25 % WAL 9.72 years (8.99) years 9.11 years

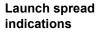
Source: Compiled by Daiwa Securities.

Note: 1) Figures in colored cells show similar indications to those in the previous issue, as indicated in the right section (Indications of Previous MBS Issue) with the same colors. Spreads in the previous issue at launch are based on those at the time of pricing. The spreads in the previous issue in the secondary market used in the Daiwa model are based on Daiwa prices, and the spreads in the previous issue in the previous issue in the secondary market used in the Secondary market used in the PSJ model are based on the JSDA's Trading Reference Statistical Data.

2) Figures for both Trading Reference Statistical Data and PSJ Forecast Statistical Data are average figures.

3) Estimated cash flow is based on the assumption that clean-up call options are exercised in initial April or October after the outstanding amount becomes 10% or less of the original.

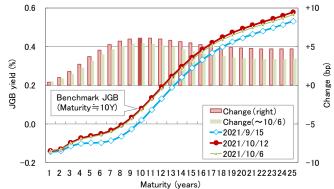
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The previous issue (No. 173) was launched at a time when the on-the-run 10-year JGB yield was testing an increase in the bottom of its range of several basis points above 0.01%. Then from mid-September, the upper end of the 10yr JGB yield's range increased to close to 0.10%.

If the launch spread is the same as the previous issue at 29bps, the No. 174 coupon would be 0.38 %. In this case, the OAS would be 7.0bps, up0.2bps from the previous issue's launch OAS. The OAS narrowing would be in connection with changes in the shape of the yield curve, a technical factor, mainly because of small increases in superlong yields than the increase in the benchmark JGB's yield.

Chart: JGB Yield Curve Changes (from the day before launch day of No.173)



Source: Compiled by Daiwa Securities.

## (Connection with risk premium of previous issue)

Pandemic impacts and

**Credit enhancement** 

ratio and RMBS

issuance volume

the economic

environment

The connection with secondary market levels is also of concern. We confirmed spread levels from our offices' prices and JSDA Trading Reference Statistical Data for the previous issue and then looked at the connection with the current issue. For convenience, we used our offices' prices for our model's cash flow analysis and JSDA Trading Reference Statistical Data for the PSJ model-based cash flow estimates (the JSDA's published PSJ Forecast Statistical Data; PSJ values based on the average of the 0bp yield curve scenario).

The connections with the previous issue are shown as follows (secondary market levels and benchmark yield are as of the 12 October close).

## [Pricing using our model's cash flow estimates]

- The No. 173's launch OAS was 6.9bps and the YCS 12.3bps. Based on the similar OAS and YCS, the No. 173's launch spread would be 29bps and the coupon 0.38%.
- In the secondary market, the No. 173's OAS is 2.0bps and the YCS 7.6bps. In line with these, the No. 174's launch spread would be about 24-25bps and the coupon 0.33-0.34%.

### [Pricing using PSJ forecast-based cash flow estimates]

- The No. 173's launch YCS was 17.8bps. Based on the similar YCS, the No. 174's launch spread would be about 29bps and the coupon 0.38%.
- In the secondary market, the No. 173's YCS is 12.9bps. In line with this, the No. 174's launch spread would be about 24bps and the coupon 0.33%.

# (Demand forecast for No. 174 issue and issuance level)

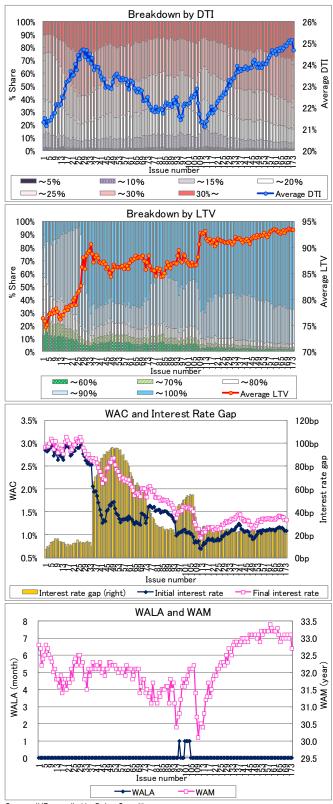
Japan's fifth wave of COVID-19 infections has largely passed. Consumption demand is rising as the pandemic sides, but there has been no easing of global supply chain disruptions and commodity price increases. Supply chain constraints and rising prices will probably continue exerting a dampening effect on volume growth in consumption and the overall economy.

We expect the amount of upcoming issuance to be about 14% smaller than the year-ago issue. This is because, in addition to a 13% decline in the amount of Flat 35 loans in the underlying pool, the issue is likely to be over-collateralized with a considerably higher credit enhancement ratio than was the case a year ago. A higher credit enhancement ratio results in a lower amount of RMBS issuance. The credit enhancement ratio of the No. 162 JHF RMBS issued in October 2020 was 20.0%. Issuing the No. 174 at a credit enhancement ratio close to the 21.6% of the preceding issue would by itself reduce the volume of RMBS issuance by more than 1%.

Coupon in the higherThe personal opinion of your author is that the launch spread for this issue will confirm0.3% rangesufficient demand and be either 29bp, the same as for the last one. In this case, the

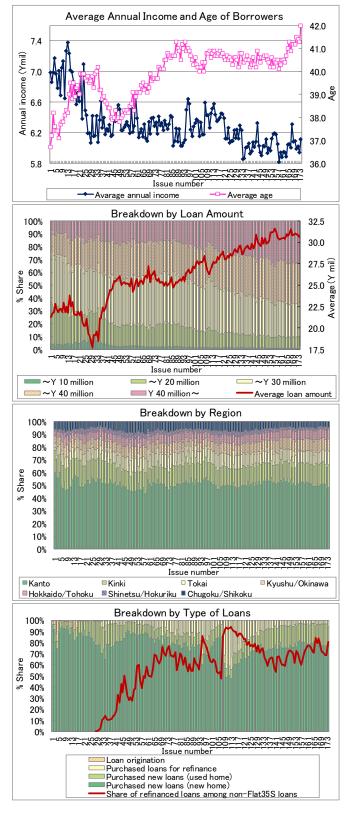
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coupon would be 0.38% (based on 12 October closing prices).



# **Characteristics of Underlying Loan Pools for All JHF Monthly MBSs**

Source: JHF; compiled by Daiwa Securities. Note: Candidate pool used for No. 174 issue.





# Characteristics of Underlying Loans: No. 174 Monthly MBS and Last Six Issues (No. 168-173)

| Loan Pool Selected inLoan Application Started inRepayment Started inInitial Outstanding Entrusted AssetsIssue Size (Y mil)Excess Collateral (Y mil)OvercollateralizationNumber of LoansAverage Outstanding Loan (Y mil)Average DTIAverage DTI for RefinanceAverage DTI for RefinanceAverage Ape of ObligorsWAC (Initial Rate)WALA (Weighted Average Loan AgWALA for RefinanceWAMMaturity Structure of<br>(% share)Maturity Structure of<br>bonus paymentsNype of LoanNamer of Ioans with<br>origination<br>(% share)Yipe of LoanNamount at<br>Origination<br>(% share)Yino-20 mil<br>Yino-20 mil<br>Yino   | Jul-<br>Feb<br>(Y mil) 24<br>19<br>24<br>19<br>24<br>24<br>24<br>24<br>24<br>24<br>24<br>24<br>24<br>24<br>24<br>24<br>24 | -2021<br>2018<br>-2021<br>41,717<br>92,900<br>48,817<br>20.1%<br>7,656 | Apr-2021<br>Mar-2019<br>Mar-2021<br>176,241<br>140,800<br>35,441<br>20.1% | May-2021<br>Dec-2018<br>Apr-2021<br>142,859<br>113,000<br>29,859 | Jun-2021<br>May-2018<br>May-2021<br>167,960<br>132,600 | Jul-2021<br>Mar-2019<br>Apr-2021,<br>June-2021<br>156,411 | Aug-2021<br>Aug-2018<br>Jul-2021 | Sep-2021<br>Jun-2019<br>Sep-2021 |         |         |
|--|---|--|---|--|--|---|----------------------------------|----------------------------------|---------|---------|
| Repayment Started in<br>Initial Outstanding Entrusted Assets<br>Issue Size (Y mil)<br>Excess Collateral (Y mil)<br>Overcollateralization<br>Number of Loans<br>Average Outstanding Loan (Y mil)<br>Average LTV<br>Average DTI<br>Average DTI for Refinance<br>Average Age of Obligors<br>Average Age of Obligors<br>Average Age of Obligors<br>WAC (Initial Rate)<br>WAC (Final Rate)<br>WALA (Weighted Averse Loan Ag<br>WALA (Weighted Averse Loan Ag<br>WAG (In unber)<br>No 10, 20, 20, 20, 20, 20, 20, 20, 20, 20, 2  | (Y mil) 24<br>19<br>24<br>33<br>33<br>9   | -2021<br>41,717<br>92,900<br>48,817<br>20.1%<br>7,656                  | Mar-2021<br>176,241<br>140,800<br>35,441                                  | Apr-2021<br>142,859<br>113,000                                   | May-2021   | Apr-2021,<br>June-2021                                    | Jul-2021                         |                                  |         |         |
| Initial Outstanding Entrusted Assets<br>Issue Size (Y mil)<br>Excess Collateral (Y mil)<br>Overcollateralization<br>Number of Loans<br>Average Outstanding Loan (Y mil)<br>Average LTV<br>Average LTV<br>Average DTI for Refinance<br>Average Age of Obligors<br>Average Age of Obligors<br>Average Age of Obligors<br>Average Age of Obligors<br>WAC (Initial Rate)<br>WAC (Final Rate)<br>WALA (Weighted Averuster Loan Age<br>WALA (Weighted Averuster Loan Age<br>WAR (Weighted Averuster Loan  | (Y mil) 24<br>19<br>2<br>2<br>3<br>3<br>9   | 41,717<br>92,900<br>48,817<br>20.1%<br>7,656                           | 176,241<br>140,800<br>35,441  | 142,859<br>113,000   | 167,960  | June-2021   |                                  | Sep-2021                         |         |         |
| Issue Size (Y mil)<br>Excess Collateral (Y mil)<br>Overcollateralization<br>Number of Loans<br>Average Outstanding Loan (Y mil)<br>Average LTV<br>Average DTI<br>Average DTI for Refinance<br>Average Annual Incorrect<br>Average Age of Obligors<br>Average Age of Obligors<br>Average Age of Obligors<br>WAC (Initial Rate)<br>WAC (Final Rate)<br>WALA for Refinance<br>WALA for Refinance<br>WAM<br>Maturity Structure of<br>Loans at Origination<br>(% share of loans with<br>bonus payments<br>Constant of loans with<br>Constant of Loans<br>Maturity Constant at<br>Over 30Y<br>% share of Loans mith<br>Constant of Loans<br>Maturity Constant at<br>Over 30Y<br>% share of Loans with<br>Constant of Loans<br>Number (In number)<br>(In value)<br>Type of Loan<br>(% share)<br>Maturity Attore at<br>Origination<br>(% share)<br>Maturity Attore at<br>Maturity Attore at<br>Maturity Structure of<br>Maturity Structure of<br>Maturity Structure of<br>Maturity Structure of<br>(In number)<br>(In value)<br>Maturity Constant<br>Maturity Constant<br>Maturity Constant<br>Maturity Constant<br>Maturity Constant<br>Maturity Constant<br>Maturity Constant<br>Maturity Constant<br>Maturity Structure of<br>Maturity Stru   | 19<br>2<br>3<br>9   | 92,900<br>48,817<br>20.1%<br>7,656                                     | 140,800<br>35,441   | 113,000  |  | 156,411   | 4 45 66 -                        |                                  |         |         |
| Excess Collateral (Y mi)<br>Overcollateralization<br>Number of Loans<br>Average Outstanding Loan (Y mi)<br>Average LTV<br>Average DTI<br>Average DTI for Refinance<br>Average Annual Incorrect<br>Average Annual Incorrect<br>Average Age of Obligors<br>Average Age of Obligors<br>Average Age of Obligors<br>WAC (Initial Rate)<br>WAC (Final Rate)<br>WALA (Weighted Average Loan Ag<br>WALA (Weighted Average Loan Ag<br>WALA for Refinance<br>WAM<br>Maturity Structure of<br>Loans at Origination<br>of share of loans with<br>bonus payments<br>bonus payments<br>Con Amount at<br>Origination<br>(% share)<br>Maturity at Con mi<br>Y10-20 mil<br>Y20-30 mil<br>Y30-40 mil<br>Y40-50 mil   | 9   | 48,817<br>20.1%<br>7,656   | 35,441  | *****  | 132 600  |   | 145,338                          | 160,086                          | 171,755 | +14,748 |
| OvercollateralizationNumber of LoansAverage Outstanding Loan (Y mil)Average DTIAverage DTIAverage DTI for RefinanceAverage DTI for RefinanceAverage Age of ObligorsAverage Age of ObligorsWAC (Initial Rate)WALA (Weighted Average Loan AgWALA for RefinanceWAMMaturity Structure of<br>Loans at Origination<br>(% share)Up to 10Y<br>10-20Y<br>20-25Y<br>25-30Y<br>0ver 30Y% share of loans with<br>bonus payments(in number)<br>(in value)Type of Loannew<br>refinancedLoan Amount at<br>Origination<br>(% share)Up to Y10 n<br>Y10-20 mil<br>Y30-40 mil<br>Y30-40 mil<br>Y40-50 mil   | 9   | 20.1%<br>7,656   | ,<br>   | 29,859   | 152,000  | 123,400   | 113,900                          | TBD                              | 136,100 | -       |
| Number of LoansAverage Outstanding Loan (Y mil)Average LTVAverage DTIAverage DTI for RefinanceAverage DTI for RefinanceAverage Annual IncometryAverage Age of ObligorsAverage Age of ObligorsAverage Age of ObligorsAverage Age of ObligorsAverage Age of ObligorsWAC (Initial Rate)WAC (Final Rate)WALA (Weighted Aversey Loan AgeWALA for RefinanceWAMMaturity Structure of<br>Loans at Origination<br>(% share)Up to 10Y<br>10-20Y<br>20-25Y<br>25-30Y<br>0ver 30Y% share of loans with<br>bonus payments(in number)<br>(in value)Type of Loan<br>(% share)new<br>refinancedLoan Amount at<br>Origination<br>(% share)Up to Y10 m<br>Y10-20 mil<br>Y30-40 mil<br>Y30-40 mil<br>Y40-50 mil   | 3   | 7,656  | 20.1%   |  | 35,360   | 33,011  | 31,438                           | TBD                              | 35,655  | -       |
| Average Outstanding Loan (Y mil)Average LTVAverage DTIAverage DTI for RefinanceAverage DTI for RefinanceAverage Annual IncometryAverage Age of ObligorsAverage Age of ObligorsWAC (Initial Rate)WAC (Final Rate)WALA (Weighted Averse Loan AgeWALA for RefinanceWAMMaturity Structure of Loans at Origination (% share)Up to 10Y<br>10-20Y<br>25-30Y<br>10-20Y<br>25-30Y<br>10-20Y% share of Ioans with bonus payments(in number)<br>(in value)Type of Loannew<br>refinancedLoan Amount at Origination (% share)Up to Y10 m<br>Y10-20 mil<br>Y30-40 mil<br>Y30-40 mil<br>Y30-40 mil  | 9   | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~                                 |   | 20.9%  | 21.0%  | 21.1%   | 21.6%                            | TBD                              | 20.8%   | -       |
| Average LTV Average DTI Average DTI for Refinance Average DTI for Refinance Average Annual Income of Obligors Average Age of Obligors WAC (Initial Rate) WAC (Final Rate) WALA (Weighted Average Loan Ag WALA for Refinance WAM Maturity Structure of Loans at Origination (% share of loans with bonus payments Carbon and Crigination (% share) Data at Comparison (% share) Data at Data   | 9   | 21 577   | 5,712   | 4,618  | 5,410  | 5,055   | 4,708                            | 5,228                            | 5,527   | +520    |
| Average DTI<br>Average LTV for Refinance<br>Average DTI for Refinance<br>Average Annual Income of Obligors<br>Average Age of Obligors<br>WAC (Initial Rate)<br>WAC (Final Rate)<br>WALA (Weighted Average Loan Ag<br>WALA for Refinance<br>WAM<br>Maturity Structure of<br>Loans at Origination<br>(% share of loans with<br>bonus payments<br>Name Dispayments<br>Coan Amount at<br>Origination<br>(% share)<br>Loan Amount at<br>Origination<br>(% share)<br>Loan Amount at<br>Origination<br>(% share)<br>Average Age of Obligors<br>Average Age of Obligors<br>Average Age of Obligors<br>MAC (Initial Rate)<br>MAC (Final R   |   | 31.572   | 30.855  | 30.935   | 31.046   | 30.942  | 30.868                           | 30.621                           | 31.036  | -0.247  |
| Average LTV for Refinance<br>Average DTI for Refinance<br>Average Annual Income of Obligors<br>Average Age of Obligors<br>WAC (Initial Rate)<br>WAC (Final Rate)<br>WALA (Weighted Average Loan Ag<br>WALA (Weighted Average Loan Ag<br>WALA for Refinance<br>WAM<br>Maturity Structure of<br>Loans at Origination<br>(% share)<br>% share of loans with<br>bonus payments<br>bonus payments<br>Type of Loan<br>Coan Amount at<br>Origination<br>(% share)<br>Hot Y10 n<br>Y10-20 mil<br>Y20-30 mil<br>Y30-40 mil<br>Y40-50 mil  | 2   | 2.85%  | 93.32%  | 93.36%   | 93.64%   | 93.45%  | 93.39%                           | 93.42%                           | 93.34%  | +0.03%  |
| Average DTI for Refinance         Average Annual Income of Obligors         Average Age of Obligors         WAC (Initial Rate)         WAC (Final Rate)         WALA (Weighted Average Loan Age WALA for Refinance         WAM         Maturity Structure of Loans at Origination (% share)       Up to 10Y 10-20Y 10-20   |   | 4.88%  | 24.85%  | 24.99%   | 25.12%   | 25.04%  | 25.14%                           | 24.68%                           | 25.00%  | -0.46%  |
| Average Annual Income of Obligors         Average Age of Obligors         WAC (Initial Rate)         WAC (Final Rate)         WALA (Weighted Averse Loan Ag         WALA for Refinance         WAM         Maturity Structure of Loans at Origination (% share)       Up to 10Y 10-20Y 10-20   | 8   | 1.96%  | 81.09%  | 81.34%   | 83.08%   | 81.14%  | 85.13%                           | 89.36%                           | 82.29%  | +4.23%  |
| Average Age of Obligors WAC (Initial Rate) WAC (Final Rate) WALA (Weighted Average Loan Age WALA for Refinance WAM Maturity Structure of Loans at Origination (% share) % share of loans with bonus payments % share of loans with bonus  | 1   | 9.03%  | 19.05%  | 18.73%   | 19.44%   | 18.76%  | 19.31%                           | 18.66%                           | 19.05%  | -0.65%  |
| WAC (Initial Rate)<br>WAC (Final Rate)<br>WALA (Weighted Average Loan Ag<br>WALA for Refinance<br>WAM<br>Maturity Structure of<br>Loans at Origination<br>(% share)<br>% share of loans with<br>bonus payments<br>% share of loans with<br>bonus payments<br>10 20Y<br>20-25Y<br>25-30Y<br>0ver 30Y<br>(in number)<br>(in value)<br>Type of Loan<br>New<br>refinanced<br>Loan Amount at<br>Origination<br>(% share)<br>10 20Y<br>10-20Y<br>20-25Y<br>25-30Y<br>0ver 30Y<br>10 ver 30Y<br>1   | (Y mil)   | 6.310  | 6.082   | 6.089  | 5.988  | 6.019   | 5.940                            | 6.117                            | 6.071   | +0.178  |
| WAC (Final Rate)<br>WALA (Weighted Average Loan Ag<br>WALA for Refinance<br>WAM<br>Maturity Structure of<br>Loans at Origination<br>(% share)<br>% share of loans with<br>bonus payments<br>Type of Loan<br>Coan Amount at<br>Origination<br>(% share)<br>Loan Amount at<br>Origination<br>(% share)<br>Hor Y10 refinanced<br>Loan Amount at<br>Origination<br>(% share)<br>Hor Y10 refinanced<br>Y10-20 mil<br>Y20-30 mil<br>Y30-40 mil   |   | 41.2   | 41.2  | 41.2   | 41.5   | 41.4  | 41.4                             | 42.0                             | 41.3    | +0.6    |
| WALA (Weighted Average Loan Ag<br>WALA for Refinance<br>WAM<br>Maturity Structure of<br>Loans at Origination<br>(% share)<br>% share of loans with<br>bonus payments<br>Type of Loan<br>Loan Amount at<br>Origination<br>(% share)<br>HUP to 10Y<br>10-20Y<br>20-25Y<br>25-30Y<br>(in number)<br>(in value)<br>(in                   |   | 1.15%  | 1.17%   | 1.15%  | 1.15%  | 1.13%   | 1.08%                            | 1.08%                            | 1.14%   | +0.00%  |
| WALA for Refinance<br>WAM<br>Maturity Structure of<br>Loans at Origination<br>(% share)<br>% share of loans with<br>bonus payments<br>% share of loans with<br>bonus payments<br>10-20Y<br>20-25Y<br>25-30Y<br>0ver 30Y<br>(in number)<br>(in value)<br>Type of Loan<br>New<br>refinanced<br>Loan Amount at<br>Origination<br>(% share)<br>¥10-20 mil<br>Y10-20 mil<br>Y20-30 mil<br>Y30-40 mil<br>Y40-50 mil  |   | 1.39%  | 1.41%   | 1.40%  | 1.39%  | 1.37%   | 1.32%                            | 1.32%                            | 1.38%   | -0.00%  |
| WAM Adurity Structure of Loans at Origination (% share) Up to 10Y 10-20Y 20-25Y 25-30Y Over 30Y Over 30Y (in number) (in value) (in  | )   | 0  | 0   | 0  | 0  | 0   | 0                                | 0                                | 0       | +0      |
| Maturity Structure of<br>Loans at Origination<br>(% share)Up to 10Y<br>10-20Y<br>20-25Y<br>25-30Y<br>0ver 30Y% share of loans with<br>bonus payments(in number)<br>(in value)Type of Loannew<br>refinancedLoan Amount at<br>Origination<br>(% share)Up to Y10 m<br>Y10-20 mil<br>Y30-40 mil<br>Y40-50 mil  |   | 121  | 118   | 123  | 116  | 126   | 121                              | 117                              | 121     | -4      |
| Loans at Origination<br>(% share)<br>8 share of loans with<br>bonus payments<br>Type of Loan<br>Coan Amount at<br>Origination<br>(% share)<br>Loan Amount at<br>Origination<br>(% share)<br>Hold Coant<br>Hold Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant<br>Coant |   | 396  | 397   | 396  | 397  | 396   | 397                              | 392                              | 397     | -5      |
| (% share)<br>(% share)<br>(% share of loans with<br>bonus payments)<br>Type of Loan<br>Loan Amount at<br>Origination<br>(% share)<br>Hore<br>10-207<br>(in value)<br>(in value)<br>10-207<br>(in   |   | 0.1%   | 0.1%  | 0.1%   | 0.1%   | 0.1%  | 0.1%                             | 0.1%                             | 0.1%    | +0.0%   |
| 20-25Y<br>25-30Y<br>Over 30Y<br>% share of loans with<br>bonus payments (in number)<br>(in value)<br>Type of Loan new<br>refinanced<br>Loan Amount at<br>Origination<br>(% share) Up to Y10 m<br>Y10-20 mil<br>Y20-30 mil<br>Y30-40 mil  |   | 4.8%   | 4.3%  | 5.0%   | 4.2%   | 4.4%  | 4.4%                             | 5.6%                             | 4.5%    | +1.2%   |
| 25-30YOver 30YØshare of loans with<br>bonus payments(in number)<br>(in value)Type of Loannew<br>refinancedLoan Amount at<br>Origination<br>(% share)Up to Y10 m<br>Y10-20 mil<br>Y30-40 mil<br>Y40-50 mil  |   | 3.7%   | 4.3%  | 4.0%   | 4.3%   | 4.0%  | 3.6%                             | 5.1%                             | 4.0%    | +1.4%   |
| % share of loans with<br>bonus payments (in number)<br>(in value)<br>Type of Loan<br>Coan Amount at<br>Origination<br>(% share) Up to Y10 m<br>Y10-20 mil<br>Y20-30 mil<br>Y30-40 mil  |   | 6.9%   | 6.7%  | 6.2%   | 6.9%   | 7.2%  | 7.1%                             | 7.8%                             | 6.8%    | +0.8%   |
| bonus payments (in value)<br>Type of Loan new<br>refinanced<br>Loan Amount at<br>Origination<br>(% share) V10-20 mil<br>Y20-30 mil<br>Y30-40 mil   |   | 84.4%  | 84.6%   | 84.7%  | 84.6%  | 84.3%   | 84.8%                            | 81.4%                            | 84.6%   | -3.4%   |
| bonus payments (in value)<br>Type of Loan new<br>refinanced<br>Loan Amount at<br>Origination<br>(% share) V10-20 mil<br>Y20-30 mil<br>Y30-40 mil   |   | 10.9%  | 9.4%  | 8.7%   | 7.9%   | 8.2%  | 7.9%                             | 9.2%                             | 8.8%    | +1.3%   |
| Type of Loan new refinanced<br>Loan Amount at Origination (% share) Y10-20 mil<br>Y20-30 mil<br>Y30-40 mil<br>Y40-50 mil   |   | 12.1%  | 10.5%   | 10.0%  | 9.0%   | 9.3%  | 9.0%                             | 10.1%                            | 10.0%   | +1.1%   |
| Loan Amount at<br>Origination<br>(% share)<br>Y10-20 mil<br>Y20-30 mil<br>Y30-40 mil<br>Y40-50 mil   |   | 97.1%  | 96.5%   | 96.8%  | 96.8%  | 97.0%   | 96.7%                            | 94.3%                            | 96.8%   | -2.4%   |
| Loan Amount at<br>Origination<br>(% share)<br>Y10-20 mil<br>Y20-30 mil<br>Y30-40 mil<br>Y40-50 mil   |   | 2.9%   | 3.5%  | 3.2%   | 3.2%   | 3.0%  | 3.3%                             | 5.7%                             | 3.2%    | +2.4%   |
| Origination<br>(% share)         Y10-20 mil           Y20-30 mil         Y30-40 mil           Y40-50 mil         Y40-50 mil  |   | 0.8%   |   |  |  | 0.9%  | 0.9%                             | 0.9%                             | 0.9%    | -0.0%   |
| (% snare)<br>Y20-30 mil<br>Y30-40 mil<br>Y40-50 mil  |   | 8.4%   |   | 8.8%   |  | 8.7%  | 8.6%                             | 9.4%                             | 8.6%    | +0.8%   |
| Y40-50 mil   |   | 24.7%  |   |  |  | 26.4%   | 26.2%                            | 26.7%                            | 26.0%   | +0.5%   |
| Y40-50 mil   |   | 30.5%  |   |  |  | 31.1%   | 32.1%                            | 30.0%                            | 31.2%   | -2.1%   |
|  |   | 18.2%  |   | 17.6%  |  | 18.0%   | 17.5%                            | 17.2%                            | 18.1%   | -0.3%   |
|  |   | 17.4%  |   | 14.8%  | 14.3%  | 14.9%   | 14.8%                            | 15.9%                            | 15.2%   | +1.1%   |
| Loan Amount by Hokkaido/To   |   | 8.1%   |   | 6.8%   |  | 7.3%  | 7.7%                             | 7.3%                             | 7.3%    | -0.4%   |
| Region Kanto   |   | 49.4%  |   |  |  | 50.3%   | 47.5%                            | 48.3%                            | 49.8%   | +0.8%   |
| (% share) Shinetsu/Ho  |   | 1.9%   |   | 2.0%   | 2.1%   | 2.4%  | 2.3%                             | 1.8%                             | 2.1%    | -0.5%   |
| Tokai  |   | 9.0%   |   |  | *****  | 10.3%   | 11.6%                            | 10.9%                            | 10.0%   | -0.7%   |
| Kinki  |   | 17.1%  |   |  |  | 16.5%   | 16.6%                            | 17.8%                            | 17.2%   | +1.1%   |
| Chugoku  |   | 2.9%   |   | 2.9%   | 2.8%   | 2.7%  | 3.2%                             | 3.2%                             | 2.8%    | -0.1%   |
| Shikoku  |   | 1.3%   |   |  | 1.5%   | 1.4%  | 1.2%                             | 1.2%                             | 1.3%    | -0.1%   |
| Kyushu/Okir  |   | 10.3%  |   |  |  | 9.1%  | 9.8%                             | 9.6%                             | 9.5%    | -0.2%   |

Source: JHF; compiled by Daiwa Securities. Note: Candidate pool used for No. 174 issue.



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- 1: Outperform TOPIX/benchmark index by more than 15% over the next 12 months.
- 2: Outperform TOPIX/benchmark index by 5-15% over the next 12 months.
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Benchmark index: TOPIX for Japan, S&P 500 for US, STOXX Europe 600 for Europe, HSI for Hong Kong, STI for Singapore, KOSPI for Korea, TWII for Taiwan, and S&P/ASX 200 for Australia.

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- In addition to the purchase price of a financial instrument, our company will collect a trading commission\* for each transaction as agreed beforehand with you. Since commissions may be included in the purchase price or may not be charged for certain transactions, we recommend that you confirm the commission for each transaction. In some cases, our company also may charge a maximum of ¥2 million per year as a standing proxy fee for our deposit of your securities, if you are a non-resident.
- For derivative and margin transactions etc., our company may require collateral or margin requirements in accordance with an agreement made beforehand with you. Ordinarily in such cases, the amount of the transaction will be in excess of the required collateral or margin requirements\*\*.
- There is a risk that you will incur losses on your transactions due to changes in the market price of financial instruments based on fluctuations in interest rates, exchange rates, stock prices, real estate prices, commodity prices, and others. In addition, depending on the content of the transaction, the loss could exceed the amount of the collateral or margin requirements.
- There may be a difference between bid price etc. and ask price etc. of OTC derivatives handled by our company.
- Before engaging in any trading, please thoroughly confirm accounting and tax treatments regarding your trading in financial instruments with such experts as certified public accountants.

\* The amount of the trading commission cannot be stated here in advance because it will be determined between our company and you based on current market conditions and the content of each transaction etc.

\*\* The ratio of margin requirements etc. to the amount of the transaction cannot be stated here in advance because it will be determined between our company and you based on current market conditions and the content of each transaction etc.

When making an actual transaction, please be sure to carefully read the materials presented to you prior to the execution of agreement, and to take responsibility for your own decisions regarding the signing of the agreement with our company.

Corporate Name: Daiwa Securities Co. Ltd.

Registered: Financial Instruments Business Operator, Chief of Kanto Local Finance Bureau (Kin-sho) No.108

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