

Daiwa Capital Markets Europe Limited

Pillar 3 disclosures for the year ended 31 March 2013

Contents

| | |
|--|-----------|
| 1. OVERVIEW | 3 |
| 1.1. Background | 3 |
| 1.2. Structure | 3 |
| 1.3. Principal Activities | 3 |
| 1.4. Scope | 4 |
| 1.5. Basis of Disclosures | 4 |
| 1.6. Location and Verification | 4 |
| 2. RISK MANAGEMENT OBJECTIVES AND POLICIES | 5 |
| 2.1. Governance and Structure..... | 5 |
| 2.2. Board Committees | 6 |
| 2.3. Executive Committees..... | 6 |
| 3. SIGNIFICANT RISKS | 8 |
| 3.1. Market Risk | 8 |
| 3.2. Credit Risk | 9 |
| 3.3. Liquidity Risk | 9 |
| 3.4. Operational Risk | 12 |
| 3.5. Other Risks | 13 |
| 4. CAPITAL RESOURCES | 14 |
| 4.1. Capital Adequacy | 15 |
| 4.2. Counterparty Credit Risk | 16 |
| 4.3. Credit Risk and Dilution Risk..... | 18 |
| 4.4. Credit Risk Standardised Approach | 21 |
| 4.5. Market Risk | 23 |
| 4.6. Operational Risk | 23 |
| 4.7. Non-Trading Book Exposures in Equities | 23 |
| 4.8. Exposures to Interest Rate Risk in the Non-Trading Book | 24 |
| 4.9. Credit Risk Mitigation..... | 24 |
| 5. REMUNERATION | 27 |
| 5.1. Committee..... | 27 |
| 5.2. Remuneration disclosure | 27 |

1. Overview

1.1. Background

The European Union (EU) Capital Requirements Directive (CRD) implements the Basel capital adequacy framework (Basel II) and applies it to all investment firms, building societies and banks. The CRD was formally adopted by the EU on 14 June 2006 and became effective in the UK on 1 January 2007.

In the UK, the implementation of the CRD required regulated firms to make significant changes to the way they calculate their capital requirements including the application of the concepts of minimum capital requirements (Pillar 1) and supervisory review processes (Pillar 2) in the determination of those requirements. The disclosure requirements of Pillar 3 complement the capital requirements described in Pillar 1 and Pillar 2 and seek to promote greater market discipline and transparency through the disclosure of key information about risk exposures and risk management processes.

Daiwa Capital Markets Europe Limited (“the Firm”) adopted the Pillar 1 standardised approach to credit, market and operational risk with effect from 1 January 2008 and were subject to the Pillar 2 and Pillar 3 requirements from that date.

1.2. Structure

The Firm is the wholly owned European subsidiary of Daiwa International Holdings Inc. (“the Parent”), which is headquartered in Japan and is a wholly owned subsidiary of Daiwa Securities Group Inc (“the Ultimate Parent”).

The Firm has its head office in London and operates a small branch and representative office network in Europe and the Middle East. At 31 March 2013, the Firm has one¹ active wholly owned subsidiary undertaking, Daiwa Corporate Advisory Holdings Limited.

Daiwa Corporate Advisory Holdings Limited (formerly Daiwa Corporate Advisory Partners Limited) provides Corporate Finance, M&A and Debt Advisory services through a network of operating companies across Europe. For statutory accounting purposes, it is not consolidated in the Firm’s year-end financial statements on the basis that it is consolidated at group level by Daiwa Securities Group Inc. (DSGI). However, for regulatory purposes the Firm is required to file consolidated returns and has been filing on this basis since September 2009.

1.3. Principal Activities

The Firm’s principal activities are to provide investment banking services in Equities, Fixed Income and Derivatives together with Corporate Finance Advisory services, through its subsidiary group DC Advisory.

¹ A second wholly owned subsidiary undertaking, Empire Nominees Limited, whose sole purpose was to act as a nominee holder of securities, is currently in liquidation. The process is expected to conclude in September 2013.

1.4. Scope

Daiwa Capital Markets Europe Limited is regulated by The Financial Conduct Authority (“the FCA”) in the UK. These Pillar 3 disclosures have been prepared as at 31 March 2013, which is the Firm’s accounting reference date and financial year-end.

1.5. Basis of Disclosures

The Pillar 3 disclosures presented here are the consolidated view for the Firm and include both the quantitative and qualitative information in relation to credit risk and market risk, both of which have been prepared on a “standardised approach” basis in accordance with the rules set out in Chapter 11 of the Prudential Sourcebook for Banks, Building Societies and Investment Firms (BIPRU) section of the FCA handbook.

Following the repatriation of £150m share capital in September 2012, the firm changed from being a “Tier 1” firm to a “Tier 2” firm (according to the definition within FCA Policy Statement 10/21 “Implementing the CRD requirements on the disclosure of remuneration: Feedback on CP10/27 and final rules”) and is therefore required to provide fewer disclosures than a “Tier 1” firm with regard to remuneration in accordance with Chapter 11 of the FCA’s Prudential sourcebook for Banks, Building Societies and Investment Firms (“BIPRU 11”).

Not all the Pillar 3 disclosure requirements apply to Daiwa Capital Markets Europe Limited. This document has been produced solely for the purposes of providing information on the capital adequacy and risk management of the Firm, any disclosure requirements that do not apply have not been included.

1.6. Location and Verification

The Pillar 3 disclosures have been approved by the Firm’s Risk Asset and Liability Committee, (“RALCO”) and the Board of Directors of the Firm and are published on the Firm’s website (www.uk.daiwacm.com). Disclosures will be updated on an annual basis and made available on the Firm’s [website](#)² as soon as practicable.

This document has not been subject to audit by the Firm’s external auditors.

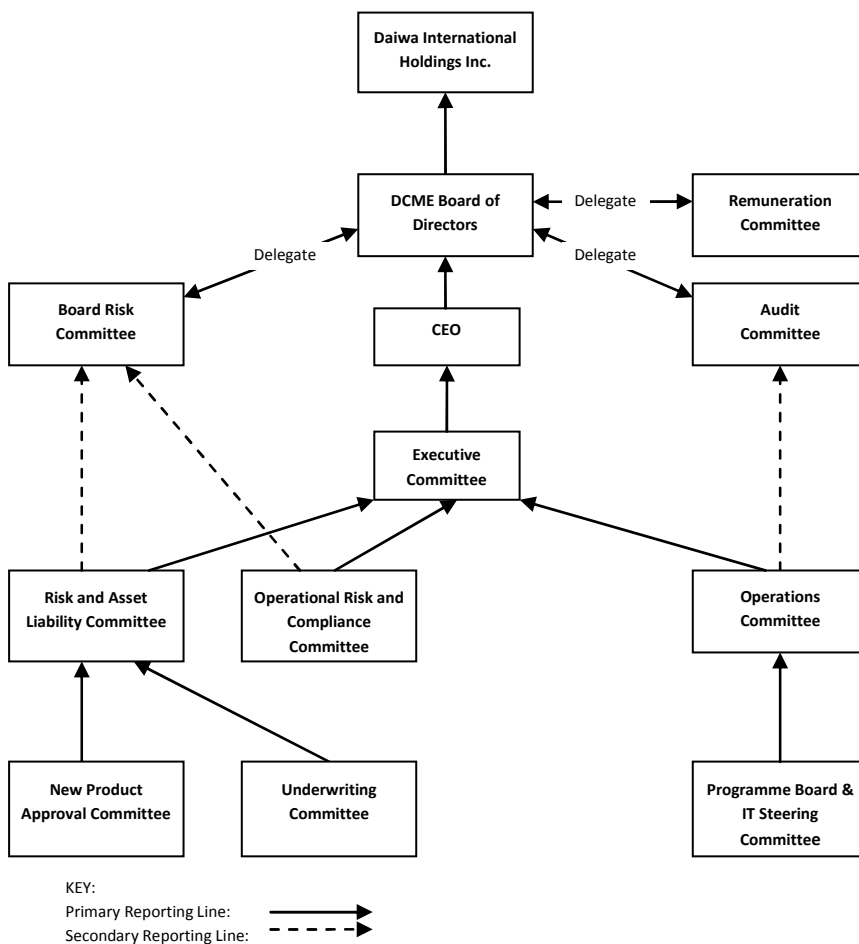
² <http://www.uk.daiwacm.com/about-us/corporate-governance-and-regulatory>

2. Risk Management Objectives and Policies

2.1. Governance and Structure

The Board of Directors of the Firm (“the Board”) is ultimately responsible for the management of the Firm – including its branch and representative offices in Europe and the Middle East – and for establishing and monitoring the effectiveness of its corporate governance framework. The Board, the membership of which includes two Independent Non-Executive Directors, is also responsible for determining the Firm’s strategic direction and risk appetite.

The Board meets on a monthly basis and more frequently should the need arise. Day to day management responsibilities are delegated to the Firm’s Chief Executive Officer. To fulfil its responsibilities the Board is supported by a number of committees including a Board Risk Committee which has been established to focus specifically on risk management issues. The formal committee structure which is illustrated below is maintained centrally and any changes to these are approved by the Board.



The main roles and responsibilities of the committees shown in the above diagram are as follows:

2.2. Board Committees

2.2.1. Board Risk Committee

The Board Risk Committee, chaired by the independent non-executive director responsible for risk and composed of non-executive directors, is directly accountable to the Board and has delegated responsibility for oversight of high-level risk management, including:

- Reviewing in detail the risk appetite statement prepared by executive management;
- Recommending DCME's risk appetite and future risk strategy including capital and liquidity management strategy to the Board;
- Approving policy and key methodologies in relation to capital, funding, liquidity, credit, market, operational and other material risks;
- Monitoring the firm's exposure to material risks.

2.2.2. Audit Committee

The Audit Committee, chaired by an Independent non-executive director, is responsible for monitoring and reviewing the adequacy of the Firm's financial controls, risk management, internal controls and accounting policies.

The Audit Committee monitors and reviews the adequacy of DCME's financial, risk management and other internal control systems; it monitors and reviews DCME's accounting policies, the integrity of its financial statements, its external reporting responsibilities, and oversees the relationship with external auditors.

2.2.3. Remuneration Committee

The Remuneration Committee is responsible for reviewing and approving the firm's remuneration principles and approach, ensuring such principles are consistent with the promotion of effective risk management and discourages excessive risk taking.

2.3. Executive Committees

2.3.1. Executive Committee

The Executive Committee provides ongoing oversight of the Firm's key business and operational areas in the context of approved budgets and business plans. The Head of Risk Management Division is a member of the Executive Committee and ensures that risk management perspectives and requirements are reflected in the firm's business activities. The Executive Committee also receives reports and information from the Risk and Asset Liability Committee and Operational Risk & Compliance Committee as appropriate.

2.3.2. Risk, Asset and Liability Committee (RALCO)

RALCO manages DCME's structural and business risk framework for the assessment and allocation of financial resources in a way that is consistent with the agreed strategy, business plans and risk appetite of the firm. RALCO oversees the framework for the management and control of market, credit and liquidity risk for DCME.

The responsibility of RALCO can be analysed into the following main components:

- Market Risk
- Credit Risk
- Capital
- Funding & Liquidity, and
- Balance Sheet Management.

The New Product Committee and Underwriting Committee report into RALCO.

2.3.3. Operational Risk & Compliance Committee (ORCC)

The ORCC, which meets on a bi-monthly basis, is responsible for:

- Overseeing the establishment of a sound operational risk management framework within DCME and monitoring the operational risk profile of the firm;
- Providing oversight of DCME's regulatory obligations and the Compliance framework put in place to help ensure they are met.

The ORCC monitors the firm's operational risk profile against the defined risk appetite, and compliance with regulatory requirements. Additionally, the ORCC reviews key operational risk and compliance policies and methodologies and recommends to the Board Risk Committee for approval. The ORCC reports on matters within its scope of responsibility to the Executive Committee and onwards to the Board Risk Committee.

2.3.4. Underwriting Committee

Responsible for assessing proposed transactions from a market, credit and reputational risk perspective.

2.3.5. New Product Committee

Responsible for ensuring there is a clearly defined approval process for the evaluation of new products and businesses from an operational perspective. The Committee ensures that new products are only approved after full consideration of the risks involved and the establishment of an adequate control environment.

2.3.6. Programme Board & IT Steering Committee

The Programme Board and IT Steering Committee oversee significant developments and implementations to ensure that they are carried out in accordance with business plans, IT strategy and policies and conducted to an appropriate standard.

3. Significant Risks

The most significant types of risks to which the Firm is exposed are discussed below:

3.1. Market Risk

Market risk is defined as the potential adverse change in position values arising from movements in interest rates, credit spreads, stock prices, exchange rates or other market risk factors. Market risk exposures arise from trading book positions held in Fixed Income, Equity and Derivative instruments.

Risk is actively managed or hedged by the business within the policies and procedures set by the Risk Management Division and within the trading book policy statement. Regular meetings are also held between Risk Department personnel and desk heads from the front office divisions as part of its active management of the Firm's exposure to risk.

The Market Risk department is responsible for presenting a fair picture of the risk in the Firm's trading book. Market risk exposures are monitored daily to ensure that both individual trader exposures and overall exposures are within the limits agreed between the Firm and its Parent. Internal reports that identify daily trader levels and limit utilisation levels are reviewed and distributed to front office staff and senior management. Breaches of the pre-agreed limits are reported immediately to the Parent and any extensions agreed upon are ratified where appropriate by the Risk Asset Liability Committee (RALCO).

Market risk is controlled and monitored using a range of risk management tools including VaR, basis point value (BPV) limits, and various changes in credit spreads. A variety of limits are set locally within rules set by the Parent – by instrument rating, issuer, geographic location, and both cumulative and aged holdings. External ratings, where available, are applied to securities. Should the security not be rated, an external issuer rating is used and in the absence of any external rating an internal issuer rating would be applied.

Option positions are adjusted into their delta equivalent positions and gamma and vega limits are applied. Concentrated holdings and aged inventories are monitored to check balance sheet utilisation. Interest rate risk is measured and controlled within overall parameters and limits.

All material market risks are monitored on a daily basis.

The VaR methodology the Firm uses is calibrated to a 99% confidence level, one day holding period and a two year observation period. The calculations are made using an internal model and are checked regularly for reasonableness by the Market Risk department, using techniques such as back testing and profit and loss attribution. Additionally, stress testing and scenario analysis techniques are used to assess the impact of extreme but plausible events. The scenarios are discussed and agreed regularly by the stress testing focus group and signed off by the RALCO.

The VaR analysis for the year was as follows:

| | Year to Mar 2013 | Year to Mar 2012 |
|-----------------|------------------|------------------|
| | £'000 | £'000 |
| Year-end | 2,794 | 1,717 |
| Average | 2,317 | 1,928 |
| Maximum | 3,070 | 2,677 |
| Minimum | 1,813 | 1,122 |

Figure 1

The VaR numbers shown for 2013 incorporate full diversification offsets between businesses.

The VaR figures have been steadily increasing throughout the year both in Fixed Income as well as Convertible Bonds, whilst the VaR for the Equities Division remains negligible.

The increase in Fixed Income came predominantly from the Secondary Credit Trading business, which mainly holds positions in high rated corporate, supranational and agency paper. An increase in balanced positions in European Government Bond Trading, especially in Germany, France, The Netherlands and the UK was a further reason for the rise in Fixed Income VaR.

The increase in Convertible Bonds originated mainly from the Japan desk, where market liquidity significantly increased especially throughout the latter part of the year. The Asia (ex-Japan) and Europe desks also undertook small increases in risk taking throughout the year.

DCME adopts standardised approaches for calculating its regulatory capital requirements in relation to market risk in accordance with BIPRU 7 (Market Risk).

3.2. Credit Risk

Credit risk is defined as the potential financial loss arising from a customer or counterparty failing to meet its financial obligations to the Firm as they become due. Credit Risk includes Counterparty Risk and Issuer Risk, along with Reputational, Litigation and other risks.

Counterparty Risk primarily arises on over the counter (OTC) transactions, including derivatives and securities financing transactions, and is the risk that a counterparty may default before completing the satisfactory settlement of the transaction. Counterparty Risk is also present in the form of nostro balances and as cost of replacement in cash securities transactions where the firm has intermediated as simultaneous principal. Credit Risk is also present as Issuer Risk, where an event of default (or similar) creates a loss in the Firm's inventory through the issuer's inability to repay its obligation.

RALCO sets credit policy and oversees the control of credit risk. It is supported by the Credit Risk Department of the Firm's Risk Division. Counterparty exposure is managed by counterparty rating, limit setting (notional, credit, settlement and issuer, each applied where necessary), exposure monitoring and exception reporting.

Formal Credit approval is required for all potential counterparties as part of the Firm's account opening process. Using an internally developed rating system, internal ratings ['ICR'] are then key in formalising an appropriate limit structure. ICRs are determined through a combination of quantitative and qualitative factors, trend analysis, global peer comparisons, scorecard-based factors and publicly available information and accounts, to ensure overall consistency with external ratings provided by ECAI's (External Credit Assessment Institutions).

Credit Limits are set at individual counterparty (legal entity) level and for groups of connected counterparties; Per Issuer Limits are set similarly. The overall limit profile approved for counterparties and groups of connected counterparties takes due consideration of constraints imposed on limits to ensure the Firm's adherence to the FCA's Large Exposure Rule. Credit requirements beyond Risk Division approval authority must be approved by senior management and/or the Risk Management Department of the Parent.

The counterparty base is predominantly investment grade banks, financial institutions, fund managers, funds and large corporates. At 31st March 2013 credit limits extended to investment grade counterparties represented 94% (2012- 95%) of total credit limits granted and credit mark-to-market exposure to all sub-investment grade counterparties was lower at less than 0.5% of the total.

The credit limit framework is calculated recognising principal risk, settlement risk and pre-settlement risk factors. Exposures are monitored and reported upon daily. Trade capture and exposure calculation (including potential future exposure) is automated via overnight batch processing. Credit Risk is captured at trade level and reported at legal entity level with netting methodology applied only when legally enforceable within controlling documentation. Exposure to groups of connected entities is managed similarly.

The use of market standard trading and collateralisation documentation is employed whenever practicable. The collateral management and margining of counterparty exposure is actively managed on a daily basis, and exposure revalued using independent price sources. Quality, concentration risk, correlated ('wrong way') risk, illiquidity, pricing risk and haircuts are all considered when determining acceptable collateral. The vast majority of collateral accepted by the Firm is government and supranational bonds, and cash. Lower quality collateral is accepted when warranted by the counterparty quality and appropriate haircuts employed.

All counterparty ratings and limits are reviewed periodically and ad hoc upon financial or business developments. Credit limits may be reduced or cancelled, particularly in the case of dormant accounts. Reinstatement of a previously cancelled credit facility requires formal re-approval of the counterparty.

The basis upon which credit is granted is set out in the Firms policy manual and any breach of limits, policy or procedure is recorded and reported immediately to senior management and Tokyo Risk Division, and highlighted again at the monthly RALCO when appropriate.

RALCO and management are further apprised of the Firm's Credit Risk profile/composition according to risk rating, geographic location and industry type, covering both aspects of exposure and limits granted.

No counterparty losses were suffered during the year.

DCME adopts standardised approaches for calculating its regulatory capital requirements in relation to counterparty and credit risk.

3.3. Liquidity Risk

Liquidity risk is the risk that the Firm, despite remaining solvent, either does not have sufficient financial resources to meet payment obligations as they fall due or that it can only secure such resources at excessive cost.

The Board approves the Firm's liquidity framework which is reviewed at least annually to ensure its continued relevance.

In considering the Firm's business plans, the Board will review the Firm's projected funding and liquidity position plan over a three year horizon, to ensure that the Firm can continue to have both adequate and appropriate financial resources to meet its requirements.

The Board delegates certain responsibility for operational oversight and management to the Firm's RALCO. This committee is responsible for ongoing development of all components of the liquidity framework including providing feedback to the Board to allow it to discharge its obligations.

RALCO allocates funding limits by business area, always ensuring that such limits can be accommodated within the overall funding capacity of the Firm. The Firm's funding sources comprise capital and reserves, parental support and secured funding from a range of professional counterparts. In addition, the Firm has access to a range of wholesale uncommitted lines. These are accessed periodically as part of the Firm's operational liquidity management process. However, such facilities are not regarded as a core funding source for the business and are not assumed to be available under liquidity stress.

The Funding, Liquidity and Capital management department undertake daily monitoring of the Firm's funding and liquidity positions. Treasury is responsible for operational liquidity management – raising financing for the Firm in both Secured and Unsecured markets. RALCO agrees the mechanism whereby funding costs are charged to business areas. Treasury operates as a cost centre, with all funding and liquidity costs charged to business units in proportion to their funding usage and the liquidity characteristics of their portfolios.

Treasury also maintain the Firm's liquidity buffer of cash deposits and a Liquid Asset Buffer (LAB) portfolio comprising high quality unencumbered bonds issued by core European sovereigns, multilateral development banks and the US Government. The composition of the LAB portfolio reflects the currency mix of the Firm's underlying balance sheet.

The cornerstone of the Firm's quantitative liquidity control is a balance sheet cash flow model, appropriately segmented, firstly on a contractual basis and then with behavioural overlays applied to assess the Firm's position in both normal conditions and under various stress scenarios. Due to their subjective nature, the control processes supporting the behaviour assumptions used are subject to a sequence of executive challenges, including agreement by RALCO and the Board.

Stress test analysis forms the basis by which the Firm defines its liquidity risk appetite. This is currently defined in terms of ensuring the firm remains cash positive for all periods up to the maturity of one year under a severe market wide liquidity stress and for all periods out to one month (without parental support) under a severe combination liquidity stress (market wide and name specific scenario). Key aspects of the Firm's stress testing include, but are not limited to, the impact of additional margin calls and collateral requirements, the ability to access secured and unsecured funding, the impact of multiple downgrades to the parent's credit rating and the

impact on access to payment or settlement systems. Supporting controls address other potential stress vulnerabilities including foreign exchange market access and the failure of funding or credit counterparts.

Were the Firm to conclude from either quantitative or qualitative liquidity/funding controls that there was a potential liquidity issue developing, it would invoke its Board approved contingency funding plans.

3.4. Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. The definition includes legal risk, but excludes reputational and strategic risk.

Operational risks within DCME are limited by means of a network of controls, procedures, reports and responsibilities. Within the Firm, each division and department has responsibility for its own operational risks and establishes appropriate resources, processes and controls for limiting such risks. The focus is primarily on the early recognition, reduction and management of risks as well as the measurement and monitoring of risks.

An independent Operational Risk Management (ORM) function within the Risk Management division is responsible for establishing, and ensuring effective maintenance of, the framework within which operational risk is managed and for its consistent application across the Firm.

DCME's operational risk framework incorporates the following group-wide processes for the identification, measurement, monitoring, mitigation and reporting of operational risks:

- Monthly monitoring and reporting of key risk indicators (KRI) which are established to monitor the firm's key operational risks and identify potential issues at an early stage;
- Performance of risk and control self-assessments for assessing possible effects of potential risk sources and the effectiveness of existing controls for reducing risks. Where significant risks are identified, mitigation plans are defined and implementation monitored by ORM;
- Capturing, assessing and reporting of operational risk incidents, including loss events. This procedure helps to identify where process improvements may be required to reduce the likelihood of a recurrence;
- Focussed risk assessments of specific functions or processes in conjunction with the affected specialist units;
- Co-ordination of the new product approval process, to ensure identification of risks which may be associated with new products or business activities and the establishment of appropriate mitigating controls.

In addition to the above, specialist support functions also provide expertise in areas such as compliance (regulatory / reputational risk), health & safety (people risk), business continuity and office security (external event risk), information security (technology risk), and legal and transaction management (legal risk).

ORM presents a summary of the firm's key operational risks, monitoring activities and operational risk incidents to the Operational Risk & Compliance Committee. ORM also provides regular reports to the Board Risk Committee and Audit Committee.

DCME adopts the standardised approach for calculating its regulatory capital requirements in relation to operational risk in accordance with Basel 2.

3.5. Other Risks

It is the Firm's policy to have low open foreign exchange (FX) risk. FX risk in the profit and loss account is managed by Product Control. Limits are in place against which this is reviewed on a weekly basis. A process is in place to ensure that there is no material FX risk at each month-end. This is achieved through an interim FX sell-off at month-end, followed by a final sell-off after the month-end close process.

In addition, any material P&L items arising intra-month are considered on a case-by-case basis by front office with a view of entering into an interim FX transaction if appropriate.

4. Capital Resources

The table below details the composition of the Firm's consolidated regulatory capital as at 31 March 2013.

| | Notes | 31 March 2013 £'000 | 31 March 2012 £'000 |
|--|-------|------------------------|------------------------|
| Tier 1 capital | | | |
| Called up share capital | 1 | 732,121 | 882,121 |
| Profit and loss account and other reserves | | (74,405) | (32,326) |
| Less total deductions from tier 1 capital | 2 | (39,248) | (62,487) |
| Total tier 1 capital | 3 | 618,468 | 787,308 |
| Tier 2 capital | | | |
| Revaluation reserve | | 4,639 | 6,132 |
| Total tier 2 capital | 4 | 4,639 | 6,132 |
| Total capital resources | | 623,107 | 793,440 |

Figure 2

Notes

1. In September 2012, an amount of £150m in share capital was repatriated to the parent.
2. Deductions comprise: Goodwill on acquisition of Close Brothers Corporate Finance Holdings Limited, and of the convertibles business of KBC Financial Products £37,277k, prudential valuation adjustments £1,961k and a Free Delivery deduction of £10k
3. Tier 1 capital consists of share capital and reserves, excluding revaluation reserves. The Firm has no innovative Tier 1 instruments.
4. Tier 2 capital consists of reserves representing unrealised gains on available for sale assets.

The Firm's capital resources are primarily Tier 1 capital. At 31 March 2013 and during the year, the Firm complied with all externally imposed capital requirements and all gearing rules in accordance with the rules set out in Chapter 2 of the General Prudential Sourcebook (GENPRU) section of the FCA handbook.

4.1. Capital Adequacy

The Firm defines capital as the resources necessary to cover unexpected losses arising from discretionary risks, being those which it accepts as credit risk and market risk, or non-discretionary risks, being those which arise by virtue of its operations, such as operational risk.

The Firm's Risk Asset and Liability Committee and Board Risk Committee use capital management principles and related policies define the Internal Capital Adequacy Assessment Process by which the Firm's risk profile is examined to ensure the level of capital:

- remains sufficient to support the Firm's risk profile and outstanding commitments;
- exceeds the Firm's supervisory capital requirement by an agreed margin;
- is capable of withstanding a severe economic downturn or stress scenario;
- remains consistent with the Firm's strategic and operational goals.

The following table shows the Firm's Pillar 1 consolidated capital requirement:

| | 31 March 2013 £'000 | 31 March 2012 £'000 |
|---|------------------------|------------------------|
| Minimum capital requirements | | |
| <i>Trading book -</i> | | |
| Interest rate PRR | 54,595 | 50,420 |
| Equity PRR | 18,542 | 15,068 |
| Option PRR | 11,641 | 6,141 |
| CIU PRR | 53 | |
| Foreign currency PRR | 1,263 | 950 |
| Market risk requirement | 86,094 | 72,579 |
| <i>Trading book</i> | | |
| Counterparty risk capital component | 16,437 | 30,092 |
| Concentration risk capital component | 1,091 | 0 |
| Credit Risk Capital Component | 5,520 | 6,812 |
| Credit risk requirement | 23,048 | 36,904 |
| Operational Risk Capital Requirement – Standardised Approach | 30,439 | 30,206 |
| Total Pillar 1 capital requirement | 139,581 | 139,689 |

Figure 3

4.2. Counterparty Credit Risk

The following table shows the counterparty risk capital component and credit risk capital component by exposure class (8% of the risk weighted exposure amounts):

| As at 31 March 2013 | Counterparty Risk Capital Component £'000 | Credit Risk Capital Component £'000 |
|---------------------------------------|--|--|
| Standardised Approach | | |
| Central Governments and Central Banks | 139 | 1 |
| Institutions | 10,526 | 1,440 |
| Corporates | 5,544 | 1,144 |
| Other Items | 228 | 2,935 |
| Total | 16,437 | 5,520 |
| As at 31 March 2012: | | |
| | Counterparty Risk Capital Component £'000 | Credit Risk Capital Component £'000 |
| Standardised Approach | | |
| Central Governments and Central Banks | 147 | - |
| Institutions | 19,379 | 1,766 |
| Corporates | 9,181 | - |
| Other Items | 1,385 | 5,046 |
| Total | 30,092 | 6,812 |

Figure 4

DCME adopts standardised approaches for calculating its regulatory capital requirements in relation to counterparty and credit risk.

The following table details the OTC derivative contracts

As at 31 March 2013

| | Gross Positive Fair Value of contracts £'000 | Total Netting Benefits £'000 | Netted Current Credit Exposure (A) £'000 | Collateral Held * (B) £'000 | Net Derivatives Credit Exposure (C) = (A)+(B) £'000 |
|--------------|---|---|---|--|--|
| Trading Book | 629,674 | 660,972 | 265,497 | 131,157 | 134,339 |
| Total | 629,674 | 660,972 | 265,497 | 131,157 | 134,339 |

As at 31 March 2012:

| | Gross Positive Fair Value of contracts £'000 | Total Netting Benefits £'000 | Netted Current Credit Exposure (A) £'000 | Collateral Held * (B) £'000 | Net Derivatives Credit Exposure (C) = (A)+(B) £'000 |
|--------------|---|---|---|--|--|
| Trading Book | 602,888 | 623,094 | 661,454 | 356,356 | 305,098 |
| Total | 602,888 | 623,094 | 661,454 | 356,356 | 305,098 |

Figure 5

All exposure values were calculated using the CCR mark to market method.

Credit derivative transactions

As at 31 March 2013, the Firm's portfolio of credit derivatives was split between those hedging a reference asset held by the firm and those not referenced to an asset held by the firm. All credit derivatives are held in the Firm's trading book.

The counterparty base is predominantly investment grade banks.

The following table shows the notional value of the credit derivative transactions as at 31 March 2013:

| As at 31 March 2013 | Protection Sold £'000 | Protection Purchased £'000 | Total £'000 |
|-------------------------------------|----------------------------------|---------------------------------------|------------------------|
| Trading Book - Credit default swaps | | | |
| Specifically hedging | - | 6,585 | 6,585 |
| Other | 6,585 | 52,228 | 58,813 |
| Total | 6,585 | 58,813 | 65,398 |

| As at 31 March 2012 | Protection Sold £'000 | Protection Purchased £'000 | Total £'000 |
|-------------------------------------|----------------------------------|---------------------------------------|------------------------|
| Trading Book - Credit default swaps | | - | |
| Specifically hedging | - | 2,014 | 2,014 |
| Other | 3,127 | 80,529 | 83,656 |
| Total | 3,127 | 82,543 | 85,670 |

Figure 6

4.3. Credit Risk and Dilution Risk

4.3.1. Definition of past due and impaired

A financial asset (loan and receivable) is defined as past due when a counterparty has failed to make a payment when contractually due.

A financial asset (loan and receivable or available for sale investment) is impaired if its recoverable amount is less than its carrying amount on the balance sheet.

At each balance sheet date the Firm assesses whether, as a result of one or more events that occurred after initial recognition, there is objective evidence that a financial asset is impaired. Evidence of impairment may include indications that the counterparty is experiencing significant financial difficulty. If there is objective evidence that an impairment loss on a financial asset has been incurred, the amount of loss is measured as the difference between the assets carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The impairment loss is immediately recognised in the profit and loss account.

As at 31 March 2013, the Firm has impaired a financial asset (loan and receivable) as a result of an impairment review of its non-financial asset (investment in subsidiary undertakings). The intercompany loan with the Firm's subsidiary was impaired by £19.741m as at 31 March 2013.

Analysis of credit risk exposures

The gross credit risk exposure (before credit risk mitigation) and the average for the year ended 31 March 2013 are summarised as follows

| | Year Ended 31 March 2013 Average Gross Credit Exposures ³ £'000 | As at 31 March 2013 Total Gross Credit Exposures £'000 | Year Ended 31 March 2012 Average Gross Credit Exposures* £'000 | As at 31 March 2012 Total Gross Credit Exposures £'000 |
|--------------|--|---|--|---|
| Sovereigns | 85,739 | 307,983 | 39,176 | 21,642 |
| Institutions | 12,087,048 | 12,857,376 | 20,072,645 | 14,587,081 |
| Corporates | 857,151 | 1,412,411 | 1,853,377 | 1,140,625 |
| Other | 32,045 | 39,539 | 75,613 | 71,186 |
| Total | 13,061,983 | 14,617,309 | 22,040,811 | 15,820,534 |

Figure 7

The geographical distribution of these exposures is as follows

As at 31 March 2013

| | UK £'000 | Japan £'000 | Europe £'000 | North America £'000 | Rest of the World £'000 | Total £'000 |
|--------------|------------------|------------------|------------------|---------------------------|-------------------------------|-------------------|
| Sovereigns | 12,521 | - | 295,413 | - | 49 | 307,983 |
| Institutions | 4,292,601 | 4,630,775 | 1,761,014 | 1,357,950 | 815,036 | 12,857,376 |
| Corporates | 63,503 | 8,561 | 6,321 | 1,333,963 | 63 | 1,412,411 |
| Other | 39,539 | - | - | - | - | 39,539 |
| Total | 4,408,164 | 4,639,336 | 2,062,748 | 2,691,913 | 815,148 | 14,617,309 |

As at 31 March 2012

| | UK £'000 | Japan £'000 | Europe £'000 | North America £'000 | Rest of the World £'000 | Total £'000 |
|--------------|------------------|------------------|------------------|---------------------------|-------------------------------|-------------------|
| Sovereigns | 12,646 | - | 8,939 | - | - | 21,642 |
| Institutions | 7,700,140 | 3,762,124 | 1,710,880 | 640,718 | 773,219 | 14,587,081 |
| Corporates | 855,150 | 14,815 | 2,082 | 50,799 | 217,779 | 1,140,625 |
| Other | - | - | - | - | 71,186 | 71,186 |
| Total | 8,567,936 | 3,776,996 | 1,721,901 | 691,517 | 1,062,184 | 15,820,534 |

Figure 8

³ Average gross credit exposure is based on data from the four previous quarter-ends.

The distribution of exposures by industry and exposure class is as follows

As at 31 March 2013

| | Sovereigns £'000 | Institutions £'000 | Corporates £'000 | Other £'000 | Total £'000 |
|----------------------------------|-----------------------------|-------------------------------|-----------------------------|------------------------|------------------------|
| Central Government/Central Banks | 307,983 | - | - | - | 307,983 |
| Banks | - | 7,857,306 | - | - | 7,857,306 |
| Financials | - | 5,000,070 | - | - | 5,000,070 |
| Corporates | - | - | 1,412,411 | - | 1,402,806 |
| Other | - | - | - | 39,539 | 39,539 |
| Total | 307,983 | 12,857,376 | 1,412,411 | 39,539 | 14,617,309 |

As at 31 March 2012

| | Sovereigns £'000 | Institutions £'000 | Corporates £'000 | Other £'000 | Total £'000 |
|----------------------------------|-----------------------------|-------------------------------|-----------------------------|------------------------|------------------------|
| Central Government/Central Banks | 21,642 | - | - | - | 21,642 |
| Banks | - | 6,761,273 | - | - | 6,761,273 |
| Financials | - | 7,948,062 | - | - | 7,948,062 |
| Corporates | - | - | 1,140,625 | - | 1,140,625 |
| Other | - | - | - | 71,186 | 71,186 |
| Total | 21,642 | 14,587,081 | 1,140,625 | 71,186 | 15,820,534 |

Figure 9

The distribution of exposures by residual maturity is as follows:

As at 31 March 2013

| | One year or less £'000 | Over one year not exceeding five years £'000 | Over five years £'000 | Total £'000 |
|--------------|---------------------------------------|---|----------------------------------|------------------------|
| Sovereigns | 298,047 | 5,375 | 4,561 | 307,983 |
| Institutions | 12,329,442 | 361,879 | 166,055 | 12,857,376 |
| Corporates | 1,401,285 | 11,126 | - | 1,412,411 |
| Other | 39,539 | - | - | 39,539 |
| Total | 14,068,313 | 378,380 | 170,616 | 14,617,309 |

As at 31 March 2012

| | One year or less £'000 | Over one year not exceeding five years £'000 | Over five years £'000 | Total £'000 |
|--------------|---------------------------------------|---|----------------------------------|------------------------|
| Sovereigns | 12,722 | 8,920 | - | 21,642 |
| Institutions | 14,405,990 | 181,091 | - | 14,587,081 |
| Corporates | 1,114,782 | 25,843 | - | 1,140,625 |
| Other | 71,186 | - | - | 71,186 |
| Total | 15,604,680 | 215,854 | - | 15,820,534 |

Figure 10

4.4. Credit Risk - Standardised Approach

The Firm uses Moody's and S&P as its external credit assessment institution (ECAI) for the purpose of calculating risk weighted exposure amounts in accordance with the standardised approach to credit risk.

The following details the standardised credit risk exposure classes for which the ECAI was used.

- Sovereigns (Central Governments/Central Banks)
- Regional Governments/Local Authorities
- Institutions
- Corporates
- Multilateral Development Banks
- Other Items

The following table shows the exposure values (before the application of supervisory hair-cuts) associated with each credit quality step as at 31 March. The credit quality steps are those used by the FCA and reflect the credit quality of exposures. The steps are determined by factors such as the type of exposure, credit rating and maturity. The highest credit quality is 1 and the poorest is 6.

As at 31 March 2013

| Credit Quality Step | Sovereigns | Institutions | Corporates | Other | Total Exposures |
|---------------------|----------------|-------------------|------------------|---------------|-------------------|
| | £'000 | £'000 | £'000 | £'000 | £'000 |
| 1 | 274,684 | 1,359,772 | 49,566 | - | 1,684,022 |
| 2 | - | 6,160,272 | 38,350 | - | 6,198,622 |
| 3 | 12,704 | 3,985,053 | 142 | - | 3,997,899 |
| 4 | 20,586 | 432 | - | - | 21,018 |
| 5 | - | - | - | - | - |
| 6 | - | - | - | - | - |
| Unrated | 9 | 1,351,847 | 1,324,353 | 39,539 | 2,715,748 |
| Total | 307,983 | 12,857,376 | 1,412,411 | 39,539 | 14,617,309 |

As at 31 March 2012

| Credit Quality Step | Sovereigns | Institutions | Corporates | Other | Total Exposures |
|---------------------|---------------|-------------------|------------------|---------------|-------------------|
| | £'000 | £'000 | £'000 | £'000 | £'000 |
| 1 | 5,573 | 4,012,757 | 39,221 | - | 4,057,551 |
| 2 | 16,012 | 2,340,756 | 42,258 | - | 2,399,026 |
| 3 | - | 4,022,469 | - | - | 4,022,469 |
| 4 | - | - | - | - | - |
| 5 | - | - | - | - | - |
| 6 | - | - | - | - | - |
| Unrated | - | 4,211,099 | 1,059,146 | 71,186 | 5,341,488 |
| Total | 21,642 | 14,587,081 | 1,140,625 | 71,186 | 15,820,534 |

Figure 11

The following table shows the exposure values after credit risk mitigation (including the application of supervisory haircuts) associated with each credit quality step as at 31 March:

| As at 31 March 2013 | | | | | |
|----------------------------|-------------------|---------------------|-------------------|---------------|---|
| | Sovereigns | Institutions | Corporates | Other | Total Exposures after Credit Risk Mitigation |
| Credit Quality Step | £'000 | £'000 | £'000 | £'000 | £'000 |
| 1 | 17,870 | 27,187 | 3,625 | - | 48,682 |
| 2 | - | 329,481 | 2,691 | - | 332,172 |
| 3 | 3,248 | 179,276 | 142 | - | 182,666 |
| 4 | - | 432 | - | - | 432 |
| 5 | - | - | - | - | - |
| 6 | - | - | - | - | - |
| Unrated | 9 | 62,442 | 81,380 | 39,539 | 183,370 |
| Total | 21,127 | 598,818 | 87,838 | 39,539 | 747,322 |

| As at 31 March 2012 | | | | | |
|----------------------------|-------------------|---------------------|-------------------|---------------|---|
| | Sovereigns | Institutions | Corporates | Other | Total Exposures after Credit Risk Mitigation |
| Credit Quality Step | £'000 | £'000 | £'000 | £'000 | £'000 |
| 1 | 5,573 | 263,479 | 30,591 | - | 299,643 |
| 2 | 8,920 | 214,783 | 11,290 | - | 234,933 |
| 3 | - | 97,043 | - | - | 97,043 |
| 4 | - | - | - | - | - |
| 5 | - | - | - | - | - |
| 6 | - | - | - | - | - |
| Unrated | - | 63,777 | 122,333 | 71,185 | 257,295 |
| Total | 14,493 | 1,552,944 | 164,214 | 71,185 | 888,974 |

Figure 12

4.5. Market Risk

Please refer to Section 2 Risk Management Objectives and Policies for a summary of the Firm's approach to the management of market risk.

The following table shows the Firm's Pillar 1 capital requirement on market risk as at 31 March.

| | As at 31 March 2013 £'000 | As at 31 March 2012 £'000 |
|---|------------------------------|------------------------------|
| <i>Trading Book</i> | | |
| Interest rate PRR | 54,595 | 50,420 |
| Equity PRR | 18,542 | 15,068 |
| Option PRR | 11,641 | 6,141 |
| Collective Investment Undertakings PRR | 53 | |
| Foreign currency PRR | 1,263 | 950 |
| Total Pillar 1 capital requirement for market risk | 86,094 | 72,579 |

Figure 13

DCME adopts standardised approaches for calculating its regulatory capital requirements in relation to market risk in accordance with BIPRU 7 (Market Risk).

4.6. Operational Risk

Please refer to Section 2 - Risk Management Objectives and Policies for a summary of the Firm's approach to the management of operational risk.

The Firm has followed the criteria for the approach and assessment set out in BIPRU 6.4. The Firm has adopted the standardised approach for calculating the Pillar 1 capital requirement for operational risk.

| | As at 31 March 2013 £'000 | As at 31 March 2012 £'000 |
|--|------------------------------|------------------------------|
| Operational risk | 30,439 | 30,206 |
| Total Pillar 1 capital requirement for operational risk | 30,439 | 30,206 |

Figure 14

4.7. Non-Trading Book Exposures in Equities

The Firm does not have any significant equity exposures in its non-trading book. As at 31 March 2013, the Firm held a number of equity shareholdings in clearing houses for historical reasons and not for investment purposes. Management intends to hold those investments for the foreseeable future.

Those assets are classified as available for sale investments on the balance sheet as at 31 March 2013 and are held at fair value. Fair value is determined by reference to the quoted price in an active market wherever possible. Where no such active market exists, the Firm uses a valuation technique to arrive at the fair value,

including the use of prices obtained in recent arms-length transactions and other valuation techniques commonly used by market participants.

Gains and losses arising from changes in fair value are included in a fair value reserve until sale when the cumulative gain or loss is transferred to the profit and loss account. The available for sale assets are reviewed for impairment if necessary.

The following table shows the Firm's total available for sale investments.

| | As at 31 March 2013 £'000 | As at 31 March 2012 £'000 |
|---|------------------------------|------------------------------|
| Available for sale investments | 5,344 | 6,701 |
| Total available for sale investments | 5,344 | 6,701 |

Figure 15

The carrying amount of available for sale investments approximates to their fair value.

The total unrealised gains of £4,639k are included in the Firm's tier 2 capital at 31 March 2013 (2012 - £6,132k).

4.8. Exposures to Interest Rate Risk in the Non-Trading Book

The Firm does not have non-trading book business. All non-trading book items included at the year-end represented tangible fixed assets, available for sale investments and working capital.

As part of the Firm's risk assessment process, stress and scenario testing was performed indicating that interest rate risk in its non-trading book was not material.

4.9. Credit Risk Mitigation

Please refer to Section 2 Risk Management Objectives and Policies for a summary of the Firm's approach to the management of credit risk mitigation.

The following table shows the total exposure value that is covered by collateral (after the application of supervisory hair-cuts):

| | Exposure covered by Eligible Financial Collateral | |
|------------------------------|---|------------------------------|
| | As at 31 March 2013 £'000 | As at 31 March 2012 £'000 |
| Standardised Approach | | |
| Sovereigns | 287,645 | - |
| Institutions | 12,152,782 | 13,481,944 |
| Corporates | 1,310,187 | 943,034 |
| Total | 13,750,614 | 14,424,977 |

Figure 16

Credit risk mitigation is defined within policies, procedures and guidelines. It represents, in general terms, the processes by which the Firm seeks to mitigate counterparty credit risk against the Firm i.e. potential loss for the firm in the event of a counterparty default (positive mark-to-market risk).

The first level of mitigation is via the process of trading with only credit-worthy entities, controlled via the Firm's credit management processes. The Firm's principal trading counterparties are investment grade (Internal Credit Ratings) and represent 94% of total credit limits extended, whereby the largest credit limits are extended to the most renowned and the largest global financial institutions.

As a second level of mitigation, in the event that counterparty is determined to be a weak member of a larger credit-worthy group, a parental guarantee will be sought. The Firm's Legal Department will negotiate the implementation of such documentation.

The third level of mitigation is via the implementation of market standard trading agreements with counterparties before a trading relationship occurs.

The negotiations and implementation of market standard trading documentation facilitates legal netting of counterparty exposure. Financing and OTC Derivative trading outside of documentation is not permitted without express approval by Credit Risk and is, in any event, a very rare occurrence.

The standard trading agreements most commonly in use between the Firm and its counterparties are the:

- GMRA – Global Master Repurchase Agreement
- GMSLA – Global Master Securities Lending Agreement
- OSLA – Overseas Securities Lending Agreement
- ISDA – International Swaps & Derivatives Association Master Agreement.

For ISDAs, specific addenda (Credit Support Annexes "CSAs", and Net Paying Addenda "NPAs") are normally implemented. The Firm's Legal Department negotiate agreements using terms set by Credit Risk, who seek to minimise potential future exposure against the Firm, by imposing small bilateral thresholds and minimum transfer amounts.

Master Netting Agreements are not yet used within the Firm, although such capacity is recognised when the counterparty is also a UK legal entity whereupon the 'right of set off' is enshrined within UK Law.

The fourth level of mitigation is via processes conducted within our Collateral Management function whereby margining activity is conducted daily in accordance with the legal terms contained within respective trading agreements. Over 99% of the Firm's trading agreements include capacity for daily margining to be conducted; extended margining terms are rare.

The main types of *incremental* collateral taken by the firm are predominantly cash (USD, EUR), a smaller element by way of G7 Government Bonds, and a minor element in the form of highly rated Corporate Bonds. Sub-investment grade or unrated bonds are generally avoided, and bonds with correlated risk (wrong way risk) are not acceptable forms of incremental collateral/credit mitigation.

The Firm does have limited exposure to hedge funds that are sub-investment grade (according to the Firm's Internal Credit Rating), wherein the risk here is predominantly mitigated by counterparties over-collateralising

current and potential exposure through the use of cash or high grade government bonds, or otherwise exposure is limited to collateral-recall risk.

Liquidity and Concentration risks within incremental collateral, are judged not to be of material concern given they are predominantly represented by G3 cash and G3 Government bonds.

By following these parameters, the Firm seeks to ensure that when trading with any counterparty it should enjoy risk mitigation and at least two methods of repayment.

5. Remuneration

5.1. Committee

The Firm has a Remuneration Committee. Authority is delegated by the Board to the Remuneration Committee to review, approve and ensure remuneration policies across the Firm are consistent with the promotion of effective risk management and do not encourage risk taking which exceeds the Firm's risk appetite. The Committee is comprised of an Independent Non-Executive Director (the Chair), the Chairman, the COO and the Head of Human Resources and received contributions from other senior staff, including the Heads of Compliance and Risk divisions as required.

During the period in question, remuneration consisted of fixed pay (base salary and benefits) and variable pay (e.g. annual discretionary bonus) designed to reward performance. The annual discretionary bonus is used to reflect financial performance, as well as to reward and encourage good non-financial performance.

Bonuses may be reduced or withheld completely if the employee has failed to comply with the Firm's risk management policies, or where there has been any breach of regulatory requirements. The bonus may also be reduced to zero where there is poor performance, or where the employee is subject to a disciplinary warning, for example. The range of criteria chosen to determine discretionary bonuses may vary from year to year and from one business area to another. The actual levels of pay will be influenced by a number of factors including the Firm's profitability and strategic objectives, which may change from time to time and taking into account competitive market practice.

The Firm has a deferral scheme in operation for the period in question. Code Staff subject to deferral have additional performance adjustment measures in place under this scheme which may be applied at the discretion of the Remuneration Committee. Deferrals and vesting schemes for previous periods will continue to be applicable on amounts due to be paid under these arrangements.

5.2. Remuneration disclosure

The disclosures under the Remuneration Code are shown below. A comparison of 2011/12 and 2012/13 has been made.

5.2.1. Aggregate remuneration expenditure

Years to 31 March 2013 & 31 March 2012

| Code Staff ⁴ | | | | | | | |
|-------------------------|---------|----------------|---------|---------|---------|--------------|---------|
| Investment Banking | | Other Business | | Equity | | Fixed Income | |
| 2012/13 | 2011/12 | 2012/13 | 2011/12 | 2012/13 | 2011/12 | 2012/13 | 2011/12 |
| £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 |
| 0 | 0 | 330 | 2,160 | 614 | 612 | 2,223 | 1,426 |

Figure 17

⁴ That is, those staff whose remuneration is subject to disclosure under the Remuneration Code, defined as Senior Management and those whose activities materially impact the firm.

5.2.2. Remuneration for Financial Year

Analysis between fixed and variable amounts

Years to 31 March 2013 & 31 March 2012

| | Code Staff | | | |
|-------------------------------|-------------------|--------------|-----------------------|--------------|
| | Senior Management | | Non Senior Management | |
| | 2012/13 | 2011/12 | 2012/13 | 2011/12 |
| Number of code staff | 14 | 6 | 3 | 11 |
| Fixed pay:- | £'000 | £'000 | £'000 | £'000 |
| Cash based Fixed Remuneration | 3,691 | 2,283 | 711 | 2,125 |
| Variable Pay:- | | | | |
| Cash | 1,594 | 270 | 673 | 1,995 |
| Variable as Units | - | 549 | - | 225 |
| Deferred cash | 466 | 301 | 250 | 822 |
| Total variable pay | 2,060 | 1,120 | 923 | 3,042 |
| Overall Total | 5,751 | 3,403 | 1,634 | 5,167 |

Figure 18